



# Data Mining for Business Analytics

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## Lecture 10: Similarity and Nearest Neighbors

**Stern School of Business  
New York University  
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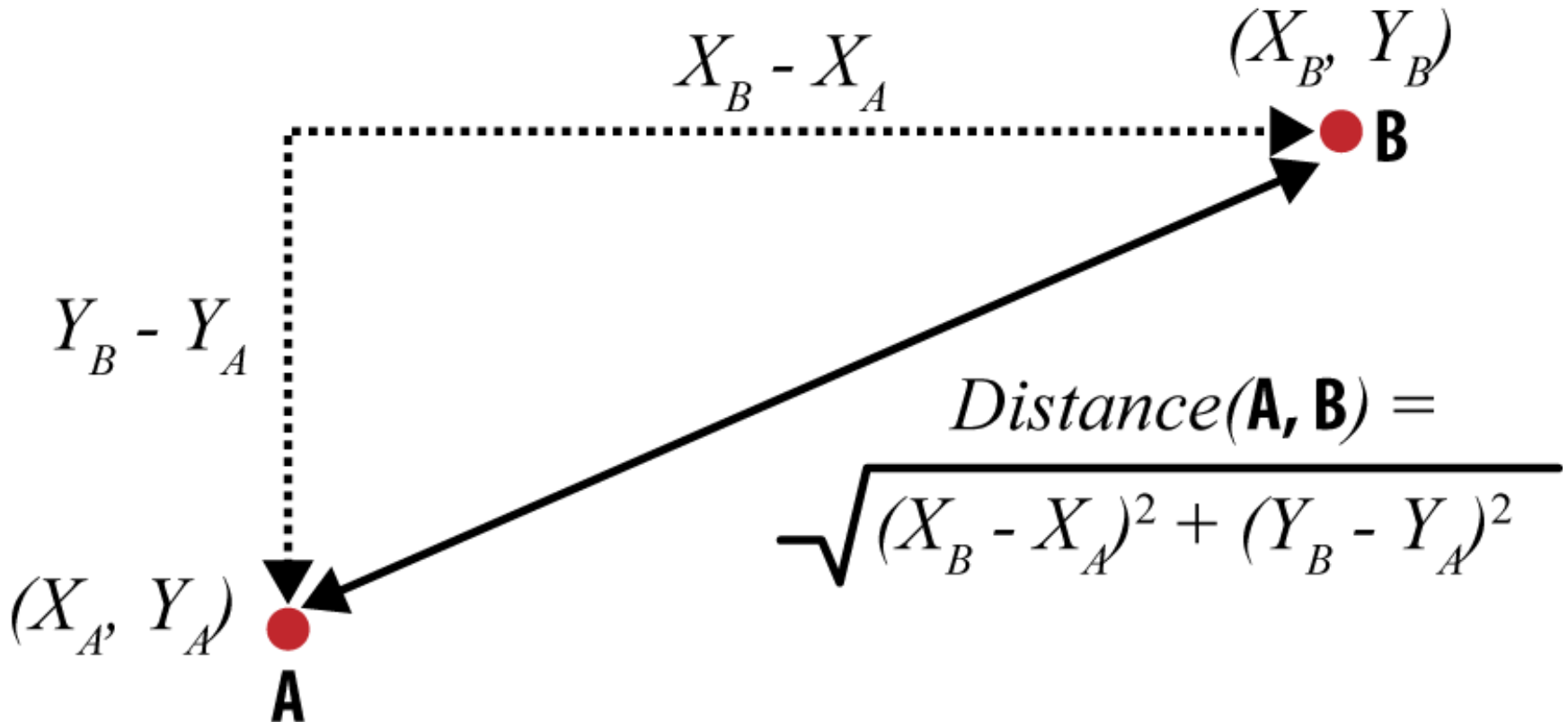
# Similarity and Distance

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- If two objects can be represented as feature vectors, then we can compute the distance between them

| Attribute                                          | Person A | Person B |
|----------------------------------------------------|----------|----------|
| Age                                                | 23       | 40       |
| Years at current address                           | 2        | 10       |
| Residential status<br>(1=Owner, 2=Renter, 3=Other) | 2        | 1        |

# Euclidean Distance



# Euclidean Distance

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$$\sqrt{(d_{1,A} - d_{1,B})^2 + (d_{2,A} - d_{2,B})^2 + \dots + (d_{n,A} - d_{n,B})^2}$$

$\|A, B\|_2$  represents the L2 norm

$$d(A, B) = \sqrt{(23 - 40)^2 + (2 - 10)^2 + (2 - 1)^2} = 18.8$$

## Other Distance Functions

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$$d_{\text{Manhattan}}(\mathbf{X}, \mathbf{Y}) = \|\mathbf{X} - \mathbf{Y}\|_1 = |x_1 - y_1| + |x_2 - y_2| + \dots$$

(L1-norm, taxicab-distance)

$$d_{\text{Cosine}}(\mathbf{X}, \mathbf{Y}) = 1 - \frac{\mathbf{X} \cdot \mathbf{Y}}{\|\mathbf{X}\|_2 \cdot \|\mathbf{Y}\|_2}$$

where  $\|\cdot\|_2$  represents the L2 norm, or Euclidean length, of each feature vector (for a vector this is simply the distance from the origin).

$$d_{\text{Jaccard}}(X, Y) = 1 - \frac{|X \cap Y|}{|X \cup Y|} \quad \text{where, } X \text{ and } Y \text{ are sets}$$

## Example: “Whiskey Analytics”

1. **Color:** *yellow, very pale, pale, pale gold, gold, old gold, full gold, amber, etc.* (14 values)
2. **Nose:** *aromatic, peaty, sweet, light, fresh, dry, grassy, etc.* (12 values)
3. **Body:** *soft, medium, full, round, smooth, light, firm, oily.* (8 values)
4. **Palate:** *full, dry, sherry, big, fruity, grassy, smoky, salty, etc.* (15 values)
5. **Finish:** *full, dry, warm, light, smooth, clean, fruity, grassy, smoky, etc.* (19 values)

Consequently there are 68 binary features of each whiskey.

| Whiskey             | Distance | Descriptors                                                                       |
|---------------------|----------|-----------------------------------------------------------------------------------|
| <i>Bunnahabhain</i> | —        | <i>gold; firm,med,light; sweet,fruit,clean; fresh,sea; full</i>                   |
| Glenglassaugh       | 0.643    | gold; firm,light,smooth; sweet,grass; fresh,grass                                 |
| Tullibardine        | 0.647    | gold; firm,med,smooth; sweet,fruit,full,grass,clean; sweet; big,arome,sweet       |
| Ardbeg              | 0.667    | sherry; firm,med,full,light; sweet; dry,peat,sea;salt                             |
| Bruichladdich       | 0.667    | pale; firm,light,smooth; dry,sweet,smoke,clean; light; full                       |
| Glenmorangie        | 0.667    | p.gold; med,oily,light; sweet,grass,spice; sweet,spicy,grass,sea,fresh; full,long |

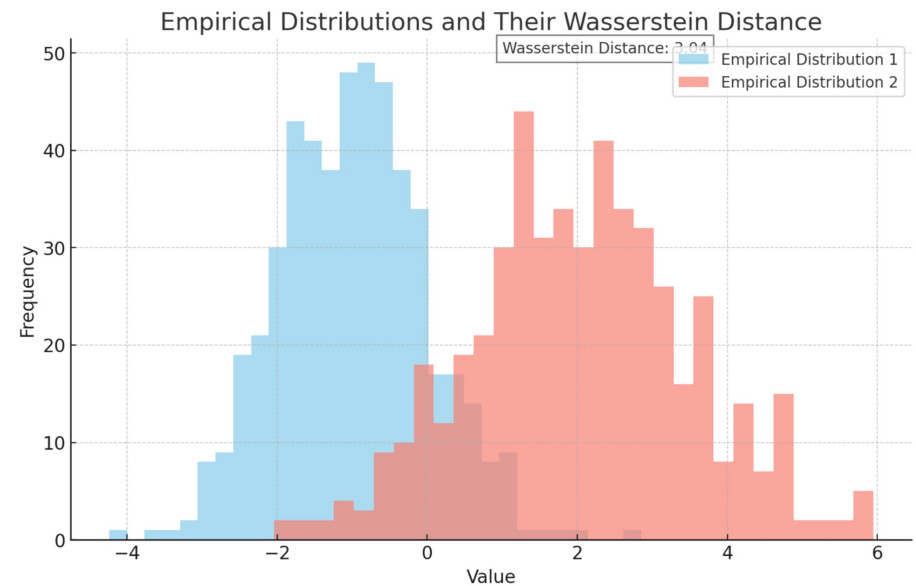
# Introduction to Wasserstein Distance

What is Wasserstein Distance?

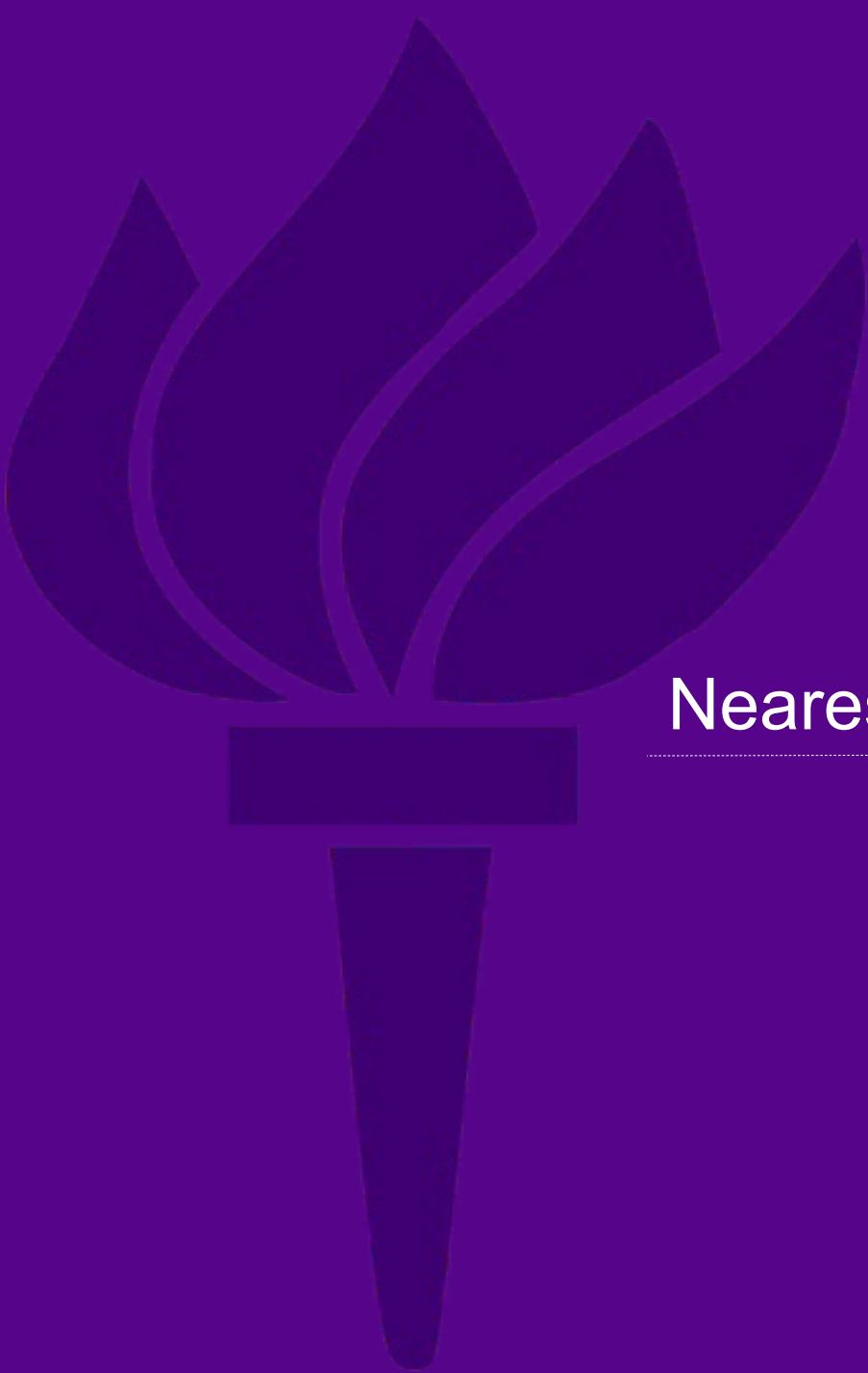
- Also known as the Earth Mover's Distance (EMD).
- Measures the distance between two probability distributions over a given metric space.
- Intuitively, it represents the minimum cost of transporting mass to transform one distribution into the other.

Key Properties

- **Metric:** Wasserstein distance is a proper distance metric, satisfying non-negativity, symmetry, and the triangle inequality.
- **Interpretability:** Offers a more intuitive and meaningful distance measure for probability distributions compared to other distances (e.g., Euclidean, KL divergence).
- **Applications:** Widely used in various fields such as optimal transport, machine learning (especially in generative adversarial networks - GANs), image retrieval, and more.



I've updated the plot once more, this time adjusting the legend to avoid overlap with the histogram. This should provide a clearer view of both empirical distributions and the Wasserstein distance between them. [-]

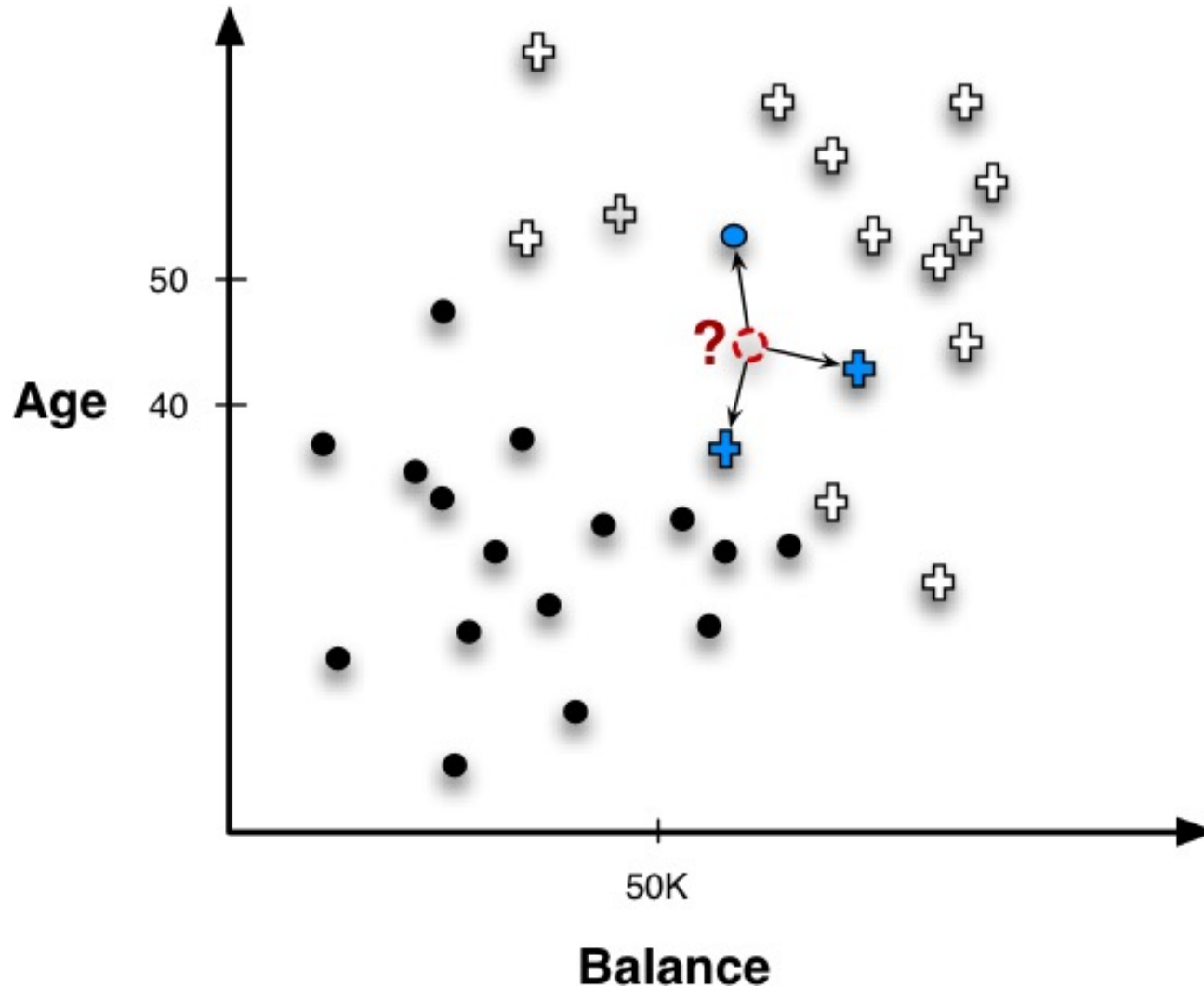


## Nearest Neighbors

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# Nearest Neighbors for Predictive Modeling



# Nearest Neighbors for Predictive Modeling

| Customer  | Age | Income (1000s) | Cards | Response (target) | Distance from David                                      |
|-----------|-----|----------------|-------|-------------------|----------------------------------------------------------|
| David     | 37  | 50             | 2     | ?                 | 0                                                        |
| John      | 35  | 35             | 3     | Yes               | $\sqrt{(35 - 37)^2 + (35 - 50)^2 + (3 - 2)^2} = 15.16$   |
| Rachael   | 22  | 50             | 2     | No                | $\sqrt{(22 - 37)^2 + (50 - 50)^2 + (2 - 2)^2} = 15$      |
| Ruth      | 63  | 200            | 1     | No                | $\sqrt{(63 - 37)^2 + (200 - 50)^2 + (1 - 2)^2} = 152.23$ |
| Jefferson | 59  | 170            | 1     | No                | $\sqrt{(59 - 37)^2 + (170 - 50)^2 + (1 - 2)^2} = 122$    |
| Norah     | 25  | 40             | 4     | Yes               | $\sqrt{(25 - 37)^2 + (40 - 50)^2 + (4 - 2)^2} = 15.74$   |

# How Many Neighbors and How Much Influence?

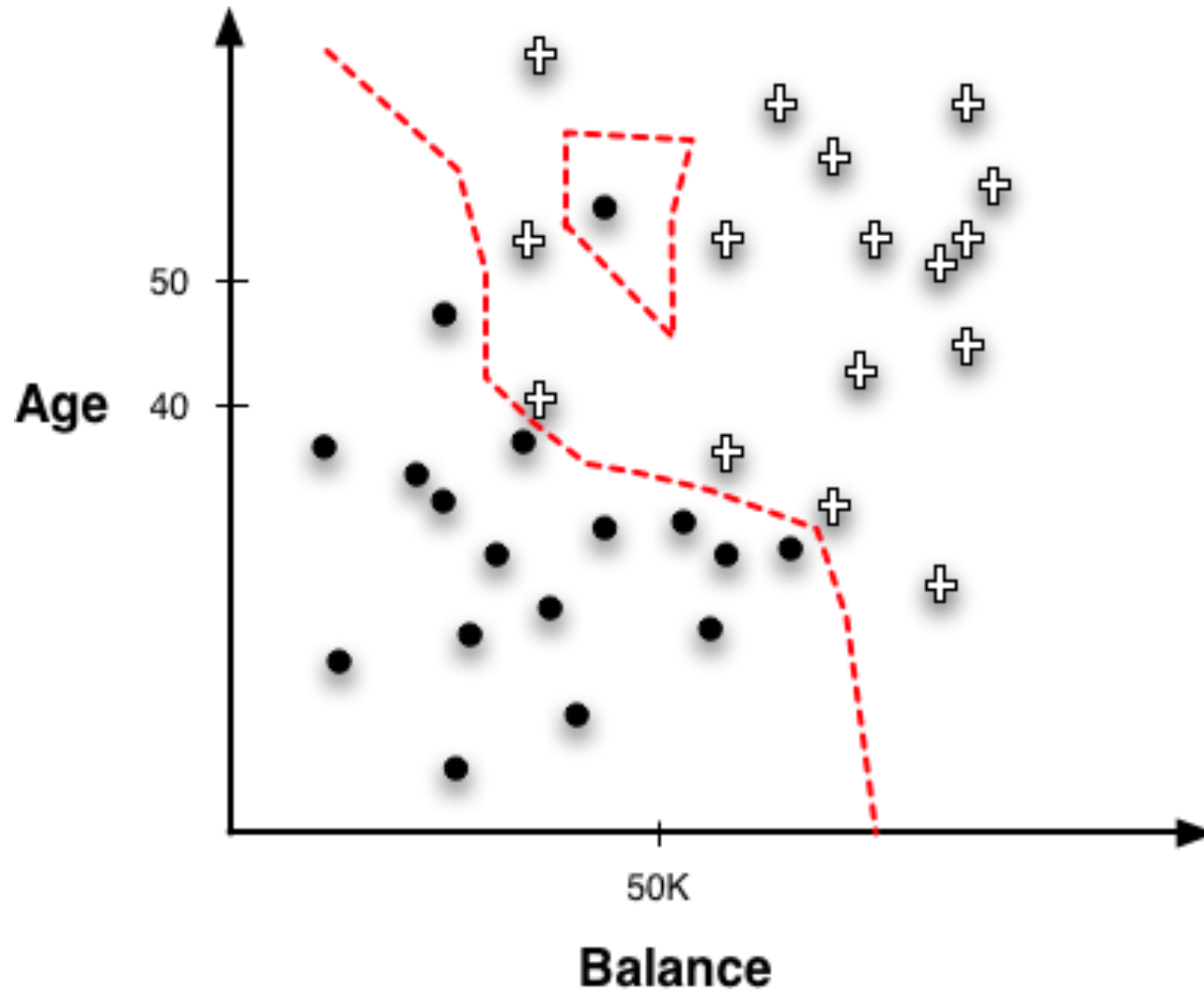
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## $k$ Nearest Neighbors

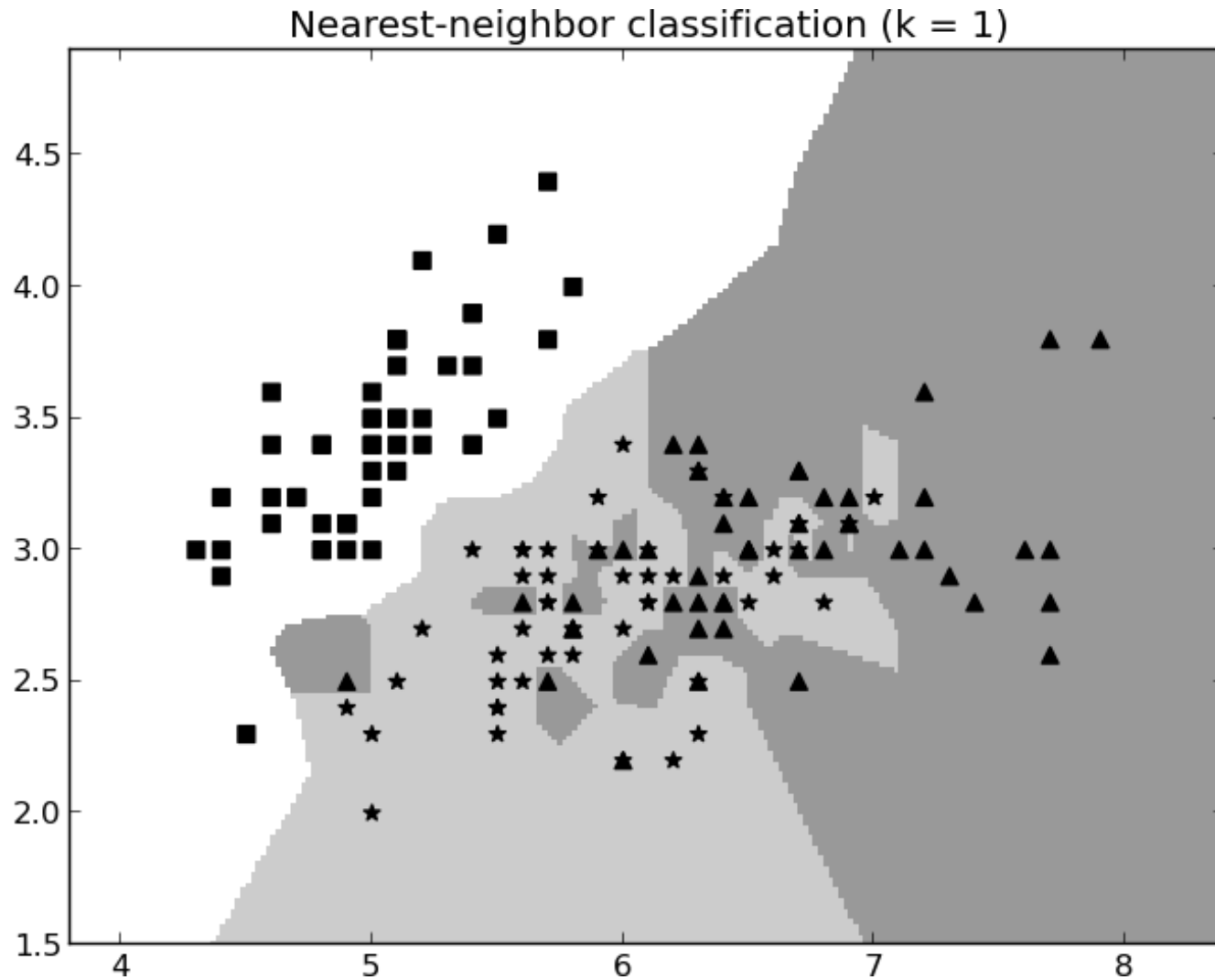
- $k = ?$
- $k = 1 ?$
- $k = n ?$

# Geometric Interpretation, Over-fitting, and Complexity

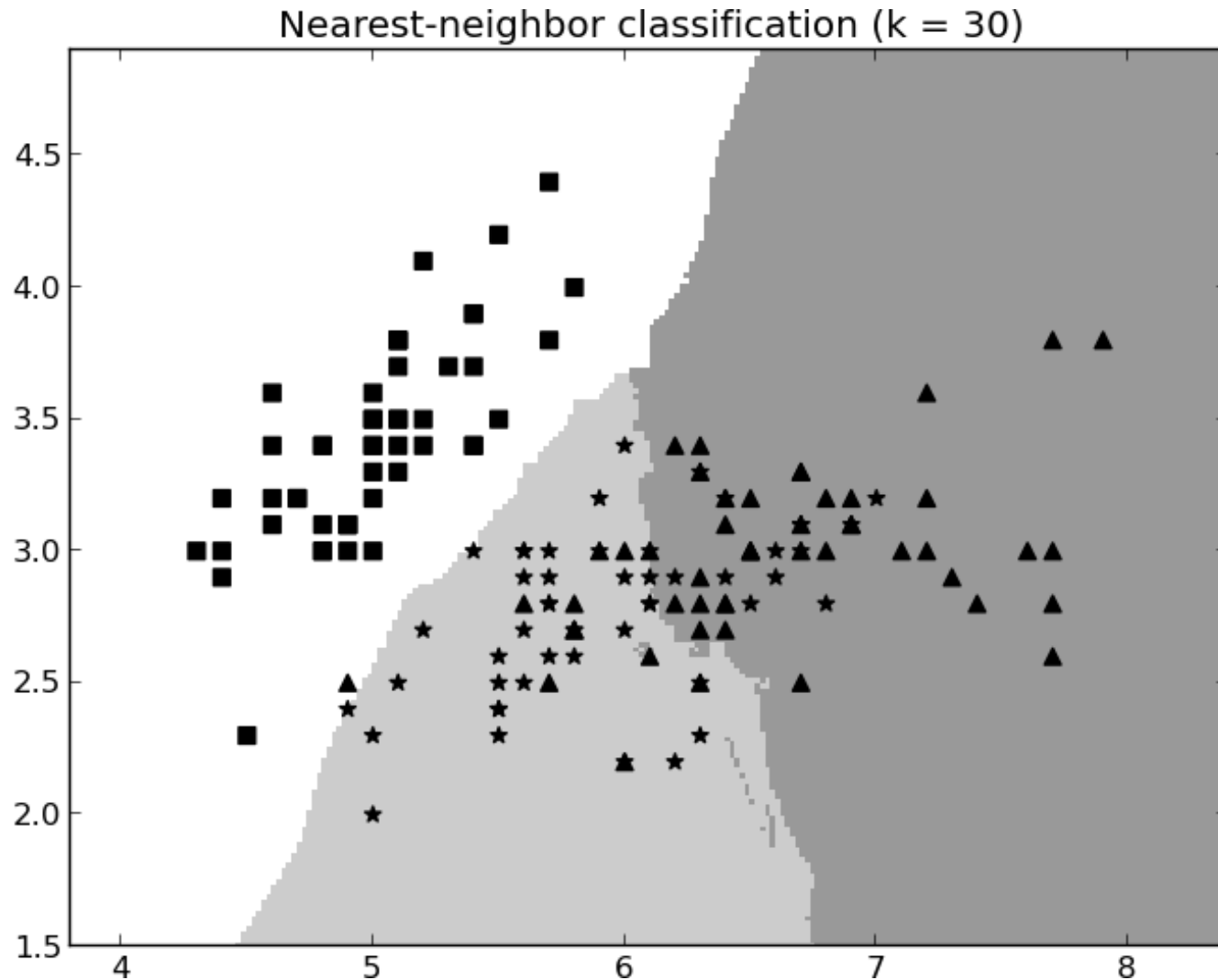
*Boundaries created by a 1-NN classifier.*



# 1-Nearest Neighbor



# 30-Nearest Neighbors



# Issues with Nearest-Neighbor Models

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- Dimensionality and domain knowledge
  - There might be too many features (and some are irrelevant)
  - The distance function need to consider the scale and importance of the features.
- Computational efficiency
  - Not suitable for online advertisement, whose decisions have to be made in a few tens of milliseconds.